



2012 Million Dollar Clubs- Nomination Standards

All nominations that meet the standards below will receive an award certificate at the 2012 Frontier Awards. The top three (3) nominations in each club will receive an award at the 2012 Frontier Awards. If a member meets the club standards for five (5) out of seven (7) years, that member will become a Lifetime Member of that club.

Million Dollar Sales Club- Member must the criteria below:
(Includes: Industrial, Office, Retail)

Sales Volume: \$5,000,000+

Million Dollar Land Sales Club- Member must meet the criteria below:

Sales Volume: \$2,500,000

Million Dollar Office Leasing Club- Member must meet two (2) of the three (3) criteria below:

Leasing Volume: \$5,000,000 **And/or**

Number of Transactions: 10 **And/or**

Square Footage: 100,000

Million Dollar Industrial Leasing Club- Member must meet two (2) of the three (3) criteria below:

Leasing Volume: \$2,000,000 **And/or**

Number of Transactions: 5 **And/or**

Square Footage: 50,000

Million Dollar Retail Leasing Club- Member must meet two (2) of the three (3) criteria below:

Leasing Volume: \$3,000,000 **And/or**

Number of Transactions: 10 **And/or**

Square Footage: 50,000

*****NOTE: See Club Rules & Eligibility for details and formulas for calculating transaction.*****